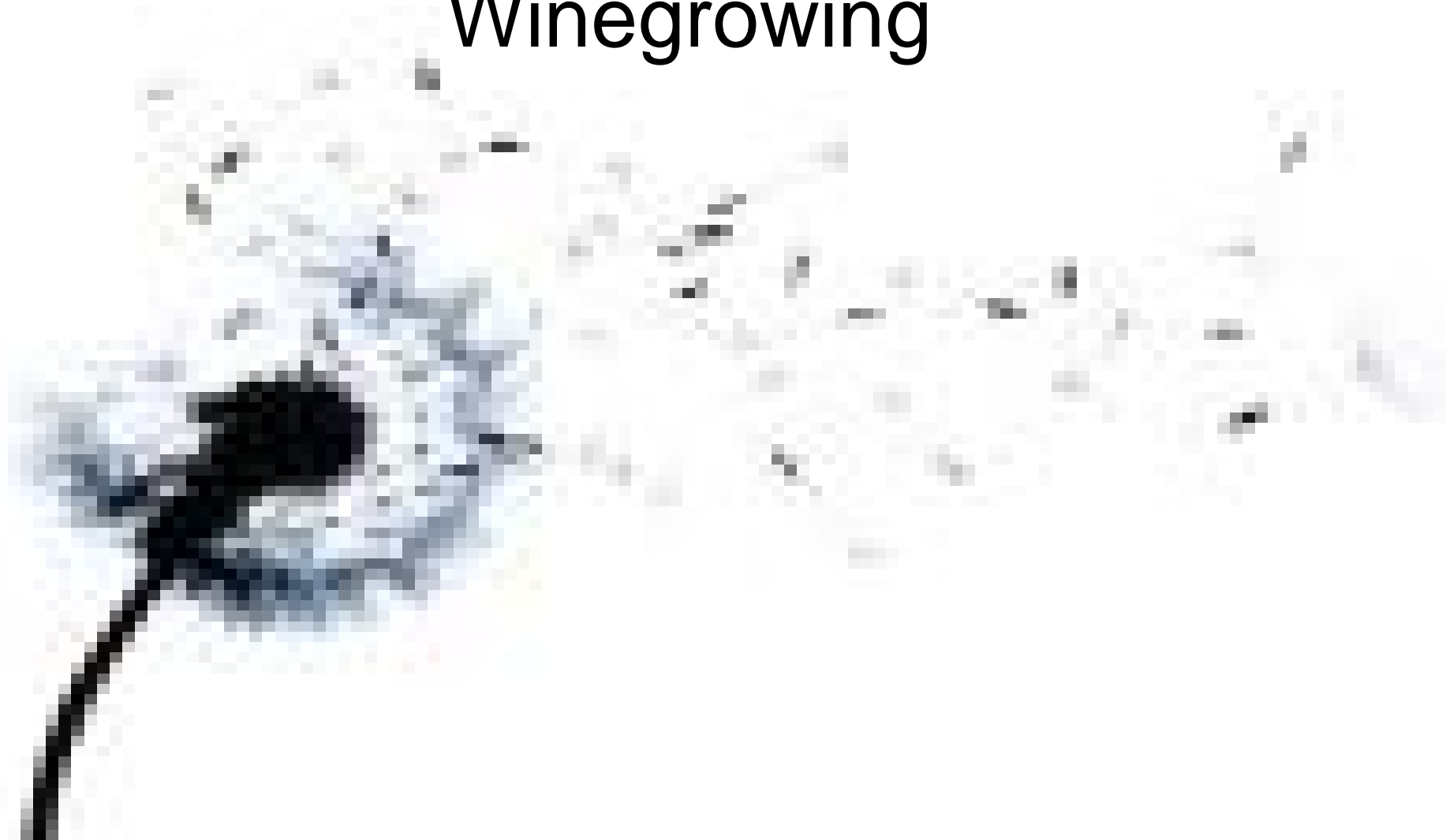


From Soil to Bottle: Sustainable Winegrowing



Topics of Discussion

- Sustainable Vineyard background (why is this important?)
- Getting down to the dirt on vineyards
- Winemaking in the vineyard: how management affects wine flavors
 - Timing of watering/fertigation
 - Green vs. ripe tannins & leafing strategies
 - Physical vine cues for picking
- Some winemaking considerations

Conditions driving wine quality in vines

- Light environment
- Air movement
- Photosynthetic capacity
- Soil health
- Soil moisture
- Vine transpiration
- Vine nutritional status
- Vine balance: vegetative vs. reproductive strategy

Sustainable Agriculture

- What is it?
 - a method of farming that views the vines as part of and impacting the ecosystem.
 - A combination of plant biodiversity and integrated management keep this system healthy.
 - Pest and disease control are achieved by use of sustainable substances and cultural practices.
 - Plant responses to different phases of the year's cycle are recognized and incorporated into the management plan.
 - Conservation of resources and quality of life are always considered.



How Does Sustainable Farming Differ from Conventional Farming?

- The philosophy. Standard farming treats diseases and pests with conventional products on a calendar basis, but it is still a reactive method of farming. Sustainable farming tries to be proactive by pre-empting the conditions that allow diseases/pests to become problematic.
- Example: Many fungi that attack plant tissues, normally inhabit the soil and move onto plants when conditions necessitate or facilitate such a move. Sustainable farmers try to maintain a healthy soil environment which keeps these organisms from becoming pathogenic.

Why do we care?

Environment

Quality

Elegance

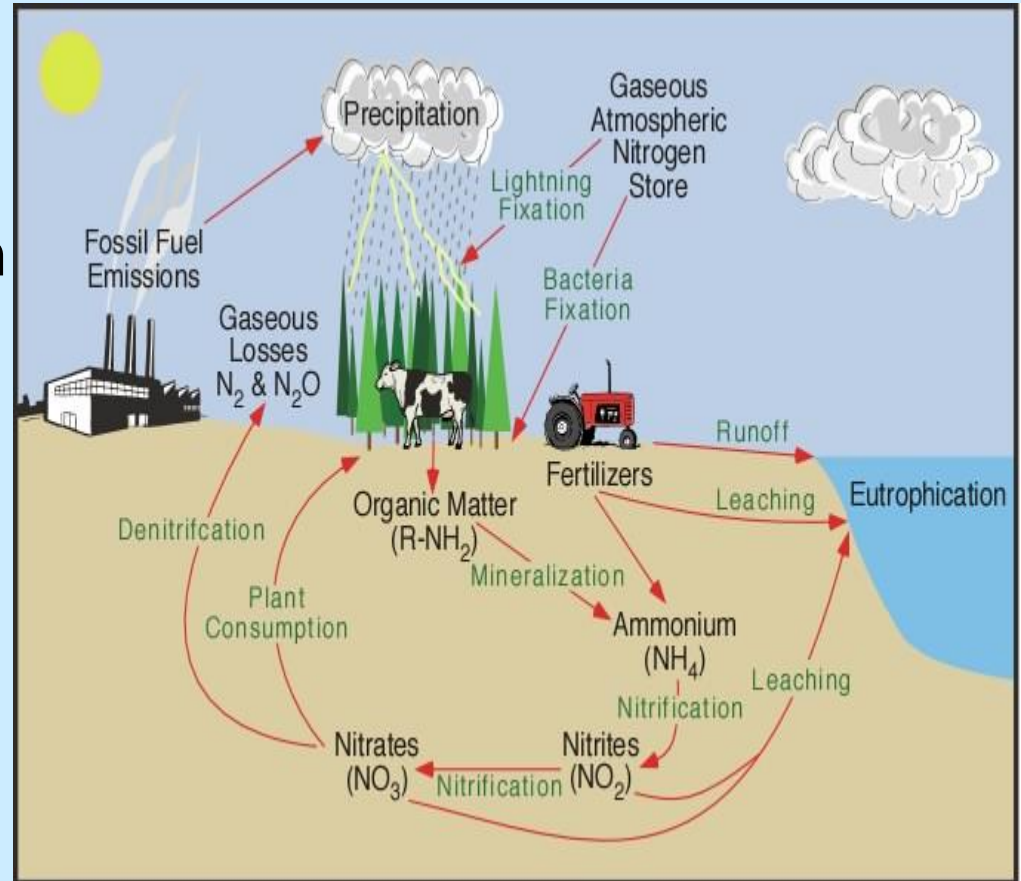


The Environment and Agriculture

- In California, 25 to 40% of our water supply comes from ground water.
- 1/3 of California's ground water is thought to be contaminated.
- $\frac{3}{4}$ of the impaired ground water is contaminated by salinity, pesticides and nitrates.
- Nitrates have caused closure of more public wells than any other contaminant.
 - -feed lots and synthetic fertilizers are the main sources of nitrate contamination. The uncoupling of animal husbandry with crop production has been detrimental to the environment.

The Nitrogen Cycle

- Nutrient availability is affected by several processes.
- Normal nutrient cycling in the soil is disrupted with conventional agriculture practices.
- Excess nitrogen can both pollute drinking water and lead to the production of food with a lower nutritional value.



Nitrogen Uptake and Utilization has Important Quality Effects



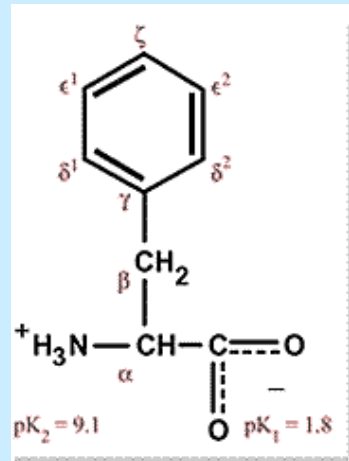
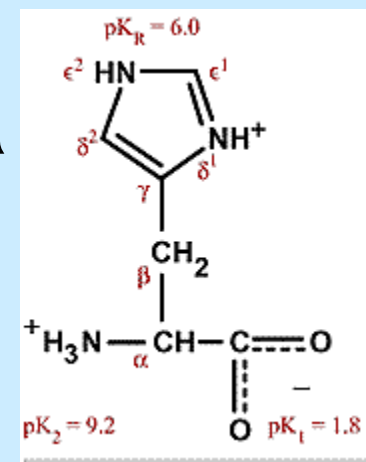
- Proteinaceous compounds indicate the extent to which nitrogen has been incorporated into a complete protein.
- The presence of high amounts of nitrate, free amino acids and amides indicates that the plant is not able to metabolize nitrogen as quickly as it is taken up.
- Sustainable farming in both vines and produce have been shown to increase quality factors such as color and flavor.

The Yeast Factor

- While it is clear that the quality of grapes set the upper limit for wine quality, yeast play an important role in modifying grape compounds.
- A good example is with amino acids and ester production.

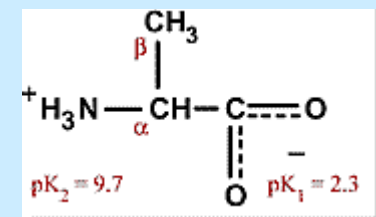
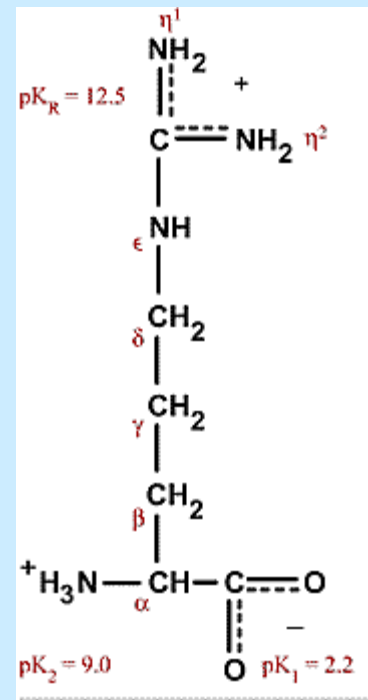


Esters and Wine Aroma Characteristics



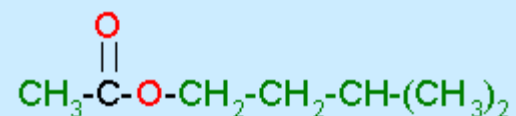
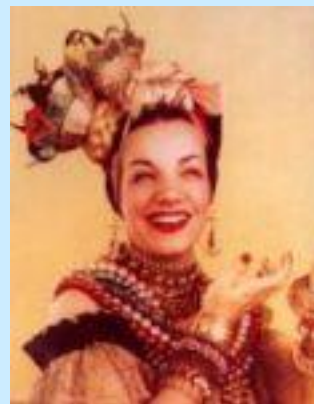
Esters

- Arise from various sources of yeast metabolism.
- Can be formed from amino acid skeletons.
- “Wild Yeasts” can produce significantly greater amounts of esters than *Saccharomyces*.
- Chain length and concentration determine the sensory contribution.



Esters and Sensory Effects

- Short chain esters tend to be fruity and floral. Examples: rose and banana aromas are derived from phenethyl acetate and isoamyl acetate respectively.
- Long chains tend towards more perfume and soap characters.
- At lower concentration, the fruity, floral character dominates, at higher concentration, the perfume character is predominant.

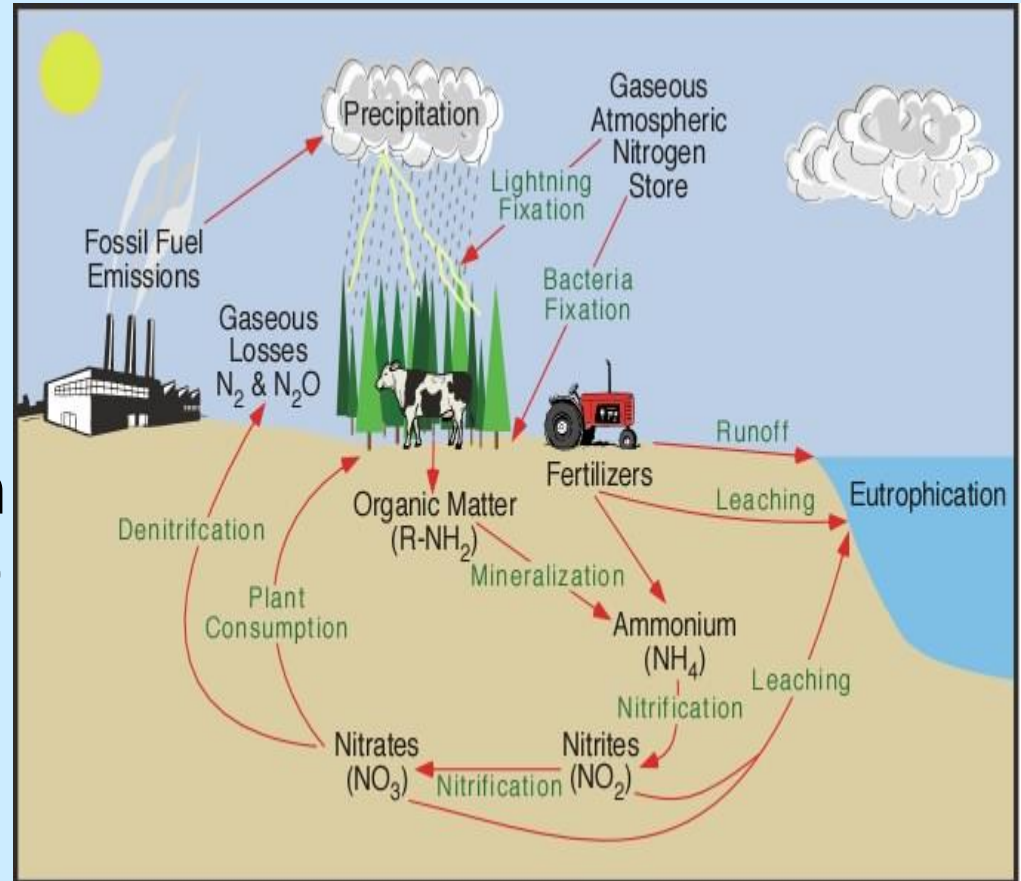


Esters and Vineyard Management

- Unfertilized vineyards tend to produce wines that are lower in aroma and flavor intensity as well as overall wine quality.
- Overly fertilized vines tend to be overly vigorous, which is also detrimental to fruit and wine quality.
- How do we manage fertilizer applications to achieve optimal quality?

The Nitrogen Cycle

- Organic composts increase soil microbial biomass, earthworm population biomass compared to conventional and no input lots (we come back to this later).



As farmers, we are:

- Planting our vineyards to be farmed sustainably.
- Encouraging other growers to consider sustainable agriculture options by providing advice and assistance in implementation.
- Sourcing new fruit from sustainable vineyards for our winemaking.
- Working with other sustainable vineyards and wineries to increase the quality of our environment and the vineyards on which we live and raise our children.

Now for the Real Dirt: Impact of Soil on Winegrowing (more of “why do we care?”)

- Drainage
 - Water holding capacity
 - Structure/texture of soil
- pH effects
 - Mineral interactions
 - nutrient uptake
- Organic matter/microorganisms

Drainage

- Based on:
 - Structure/texture of soil
 - Sangiacomo: rocky, cobbled, permissive
 - Van der Kamp: volcanic clays, tufa base
 - This in turn creates H₂O-holding cap.
 - SG: little cap but high water table
 - vdK: moderate holding cap





pH Effects & soil amendments

- Drive & are affected by mineral interactions
- Define nutrient uptake
 - Low-pH soils struggle to uptake: need to amend with lime (banding), gypsum (banding, drip fertigation)
 - Affected by buffer capacity, which drives soil amendments
- Minerals: NO translocate to flavor

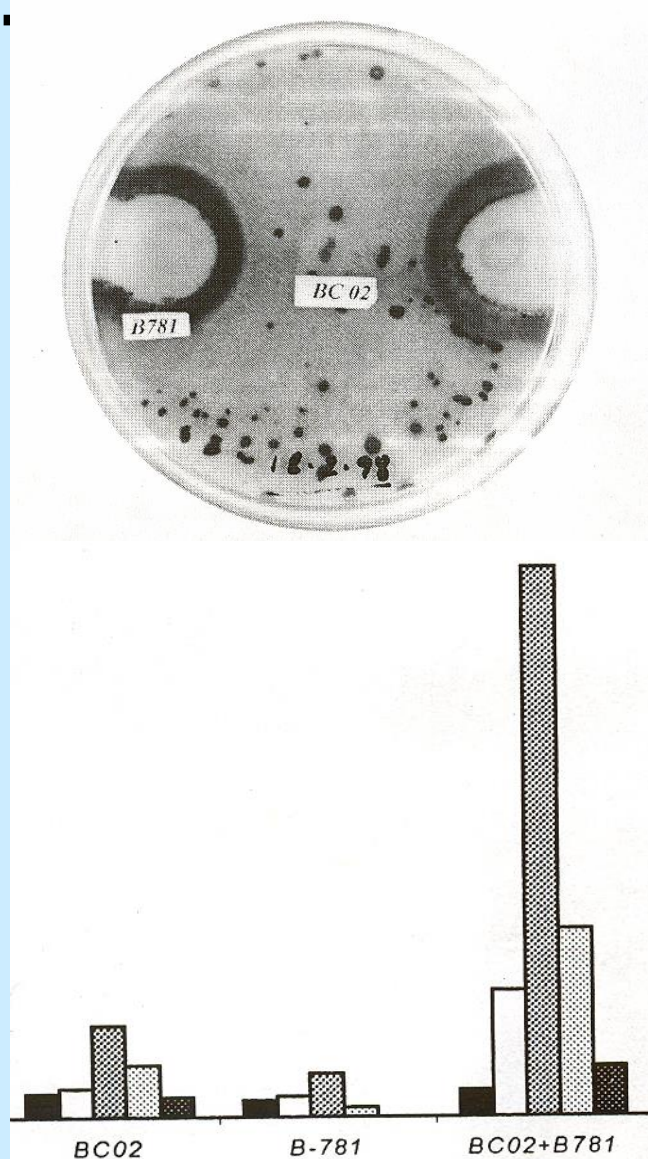
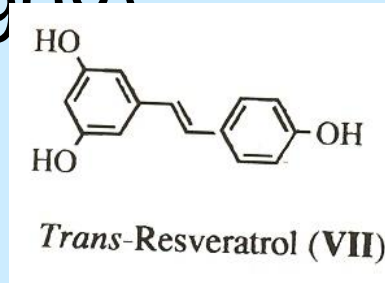
Organic Matter

- Assists in tilth (structure)
- Increases microorganisms
- Increases water holding capacity
- Affects pH/mineral uptake
- Level defines cultural practices
 - Cultivation
 - Composting
- Example of same vineyard before/after



Building Wine Structure Microbially...

- A beneficial soil bacterium, *Bacillus* sp, both antagonizes *Botrytis* infections and induces plant natural defense compounds such as resveratrol (Paul et al, 1999)



Bring it into the winery: How do vineyard practices influence mouthfeel?

- Level of sugar/alcohol
- “Ripeness”/quality of tannins
- Acid/pH balance & related chemistry
- Primary and secondary aroma/flavor characteristics originating from grape
- Quality of grape solids in must:
 - Disease pressure
 - Physical condition of fruit
 - Cluster architecture

5 moments of wine quality in vineyards

- Flowering: defines cluster architecture
- Berry cell division
- Berry cell expansion
- Veraison
- harvesting

Vineyard: where the winemaking begins

- I. Watering: The single most important winemaking decision you make each year is when to begin irrigation
 - Solar exposure is the thread of vnyd practices
 - Reduction of total biomass w/ESD irrigation
 - Shorter internodal length
 - Cessation/slowing of shoot tip growth is key
 - Look for diurnal fluctuation after veraison

Watering: benefits of mild deficit

- Carbohydrate repartitioning
 - More flavor & aroma precursors/benefits
 - Earlier physiological ripening (diff. than sugar)
 - Better tannin ripeness ****
 - Better color development in reds
 - Better vine dormancy
- Harvest chemistry: improved pH, TA etc.
- Overall: better mouthfeel, winemaking
- Caution: don't overstress vines!

Harvest Analysis							
Treatmnt	Brix	TA g/L	pH	MA g/L	NH3 ppm	NOPA ppm	Solids
B2 Standard	23.4	6.11	3.5	2.57	67	135	2.50%
B2 Deficit	23.8	6.22	3.5	2.68	74	125	2.50%
B3 Standard	23.9	6.53	3.43	2.5	53	112	2.50%
B3 deficit	22.9	7.82	3.3	2.93	53	174	2.50%

Final Analysis						
Treatment	EtOH	TA	pH	MA	RS	VA
B2 Std	14.60%	4.5	3.63	0.1	0.20%	0.38
B2 Deficit	14.80%	4.65	3.66	0.1	0.60%	0.43
B3 Std	14.80%	4.7	3.53	0.1	0.85%	0.41
B3 deficit	14.40%	5.3	3.44	0.1	0.27%	0.42

II. Green vs. ripe tannins

- Profound influence on mouthfeel
- Dr. Doug Adams work – assay
- You can “see” tannin ripeness
 - Sugar may mask complete tannin profile
- Things that indicate tannin ripeness:
 - Cessation of shoot tip growth
 - Good diurnal fluctuation
 - Seed maturation
 - Skin condition
 - Persistence of vascular bundle to pedicel

Times You Must Water

- Pre-budbreak: if winter rainfall is low
 - This is the Spring Rootflush:
 - $\frac{1}{4}$ of N, other nutrients taken up here
 - Healthy root hairs increase season metabolism
 - Avoids having to water mid-season when you would be increasing vigor, delaying maturity
- Lack of recovery from daily stress (di-flux)
- Heat events: need water prophylactically
- Post-harvest fertigation:
 - Make sure shoot tip growth has ceased
 - 60% of N, mineral uptake for next year

Timing leafing & shading issues

- Earlier leafing: 3 most important times in Wine
 - Pre-bloom: increases shatter, ultimately mouthfeel
 - Post-bloom: affects berry cell division
 - Berry cell expansion continues to veraison
- Issues on sunburn: create “early tan”
- Better periderm formation (wood ripening):
 - Lower Brix
 - Better tannins, color, pH/TA relations

III. Timing of Picking

- Weather/vintage conditions
- Parameters for tannin ripeness (diurnal flux, seed/skin conditions, etc.)
- Overall vine health:
 - does it still have the gas to keep going?
 - May be able to gain more texture
- Berry physiology: condition of
 - Pedicel junction: still tight/healthy?
 - Vascular bundle (brush): length, pedicel persistence
 - Berry turgidity

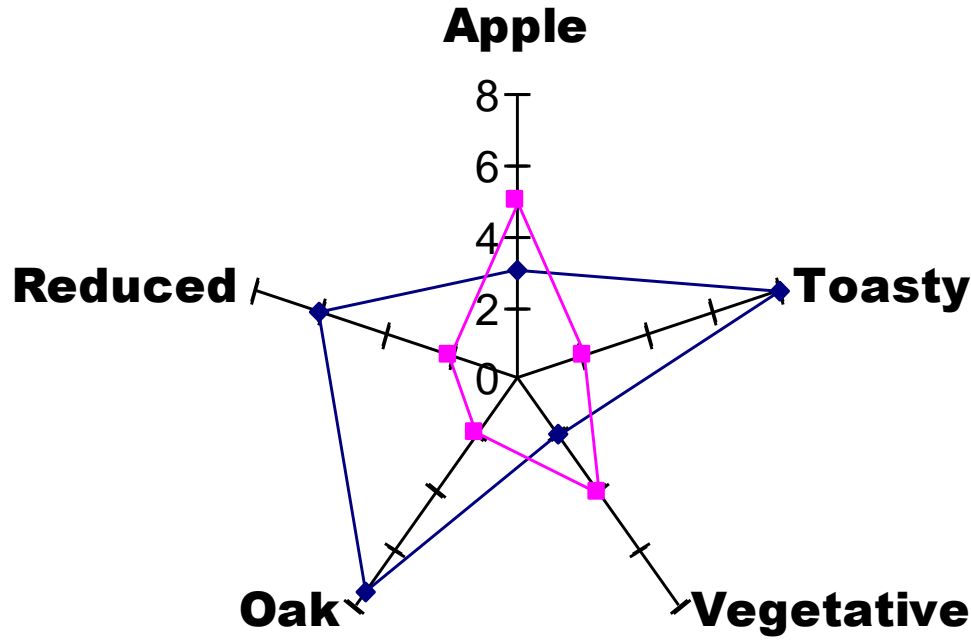
Sugar

- Timing of picking should not be about Brix
 - Water adds, dealcoholization valid techniques
- If your Brix are high and your flavors & tannins are not there, you need to be doing more work in the vineyard. Look at:
 - Vine balance
 - Water relations
 - Vine husbandry
 - Site interactions

Bring the vineyard into the cellar (Process Flow)

- Higher % solids = more texture/richness
 - Work done by La Follette, R-M Canals
 - Greater risk, downsides (ex: sulfides)
 - Dependent on how you process & settle
 - Whole cluster vs. destemmed: get the solids you want up front via choices in
 - Destemming
 - Crushing
 - Press cycle choices
 - Little or no juice racking (straight to barrel)
 - Depends on vineyard, fruit conditions

1% solids



Where are the landmines?

- Review vineyard spray programs
 - Late S = increased risk
 - Increase settling time, reduce solids
 - Use appropriate yeast
 - Avoid excessive yeast stress
- Analyze must for N: low levels – high risk
- Know your vineyards (takes a few years)
- Lees monitoring
 - Sample lees directly
 - Copper *dodine* for stirring

Microbiology

- Disadvantages of wild microbiology:
 - Not practicing safe winemaking
 - Takes much more scrutiny/attention
- Advantages of native yeast:
 - Higher RS = increased perceived viscosity
 - Fructose:glucose ratio 10:1 or greater
 - Fructose = twice the sensory impact
 - Fructose = more microbe stability
 - Long, late struggling fermentations give this

Microbiology (cont.)

- Struggling yeast: matter of biology
 - Stress can be related to:
 - Nutrients
 - Heat stress
 - Increased membrane fluidity = increased mucopolysaccharides, glycoproteins (Llaubers, Ferrari & Feuillat, Canals)
 - Postulated to give increased mouthfeel
- Nutrient additions can decrease stress aroma signatures (ex: 4-et-phenethanol)

Experimentation: charting courses

- Different amount of solids in barrels
- Go to bbl (reds) at different ferm. times
- PN: to bbl anaerobic vs. aerobic
- Different stirring regimes (red AND white)
- Yeast trials (ex: UCD-522 Montrachet vs. wild vs. *a bayanus*)
- Don't stress out – let the yeast do it!

Summary

- Vineyard is the key: soil, water relations, balance, tannin devel., picking decisions
 - Process flow is locked in step to vineyard
 - Must reflect vineyard conditions for max. expression of mouthfeel & flavor
 - Microbiology has a profound influence on mouthfeel (research still needed)
 - Finishing a wine is critical & vnyd dependent
- No substitute for knowing your vineyard**

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